

## Jay Allison, Troyer Brothers Farms



Jay Allison, Maintenance Manager for Troyer Brothers Farms, a large potato grower and packer based in Fort Myers, Florida, has used and depended on Kwik Lok bag closer machines and bag closures as an important part of their potato packing operation for many years. As a seasonal potato grower and packer, Troyer Bros. needs dependable equipment that provides continuous production with limited downtime.

While being a long time Kwik Lok customer, they recently had an opportunity to try a competitive bag closing machine on a new bagging system that they purchased and concluded that these units needed to be replaced with Kwik Lok 865A bag closers due to inconsistent performance. Jay stated that they were “disappointed” with these units as they were in constant need of adjustment and repair. Jay contacted Kwik Lok and asked to replace the machines with original Kwik Lok 865A bag closers which he knew he could depend on for consistent bag closing production. Jay stated, “We can’t afford downtime when we are packing our crop.”

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Jay went onto explain, “once we put the Kwik Lok bag closers on our baggers, we can depend on them.” Jay stated, “we tried others but have made the decision to use 100% Kwik Lok bag closers because we know we can count on them day in and day out for constant, steady, bag closing. We also use Kwik Lok bag closures exclusively to close our poly potato bags.” Jay also had high praise for Kwik Lok’s customer service department for their efficient parts and service support. “I can contact Kwik Lok Customer Service and they are very knowledgeable and know exactly what I need and deliver the parts in a timely fashion.” As Jay stated, “There really is no reason to try the others because we want to stick with what works for us.”